



## ACHELIS GROUP

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**Achelis Kenya Limited**  
**Achelis Material Handling Limited**  
**McLeod & Company (EA) Limited**  
**Akili House**  
**P.O.Box 30378-00100**  
**Nairobi-Kenya**



## **ACHELIS GROUP GOLD STANDARDS**

1. We commit to generate & deliver **maximum value** for our customers & stakeholders.
2. We speak and act with honesty, **integrity** & adhere to our moral & ethical principles, at all times.
3. We commit to effectively & promptly **communicate** with our internal & external partners
4. We **respond** within 24 hours to all open interactions with a **sense of Urgency** & update our customers/partners on a weekly basis on all outstanding matters.
5. We escalate the **solution** alongside the problem
6. We **think 'out of the box'** and through innovation and adaptability are solutions oriented.
7. We strive and endeavour to be the **partner of choice** & the **best in class** in product & service delivery whilst maintaining our **brand promise**.
8. We are **customer centric**, deliver an unrivalled customer experience & are **professional** in all our interactions.
9. We are pro-active in everything we do – **We act today!**
10. We always deliver on **quality & quantity, on time!** Without compromise.
11. We promote the spirit of **teamwork** ahead of the individual.
12. We **respect** **confidentiality** & value **loyalty** at all times.
13. We **take ownership**, get involved & **get the job done!**
14. We run an **efficient & profitable** business.
15. **We are entrepreneurs.**

## TABLE OF CONTENTS

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- ❖ **Group History**
- ❖ **Group Structure**
- ❖ **Core Business Activities**
- ❖ **Group Key Partners & Brands**
- ❖ **After Sales Service**
- ❖ **Workshop**
- ❖ **Rentals And Leasing**
- ❖ **Hyster Product Range**
- ❖ **CASE Product Range**
- ❖ **New Holland Product Range**
- ❖ **Bomag Product Range**
- ❖ **Ziegler Product Range**
- ❖ **Pramac Product Range**
- ❖ **Deutz FAHR Product Range**
- ❖ **Trelleborg Product Range**
- ❖ **GH Product Range**
- ❖ **Linkmisr Product Range**
- ❖ **Manitou Product Range**
- ❖ **Zoomlion Product Range**

## ACHELIS GROUP

Achelis Kenya Limited is a fully Kenyan owned and controlled company incorporated in Kenya on December 13th 1960 (incorporation certificate number 4904). The company has a long history in Kenya and has operated successfully for over 55 years. The company has grown and expanded over the years to two branches in Nairobi and Mombasa, and 120 members of staff. Achelis Kenya Limited has two subsidiaries, Achelis Material Handling Limited and McLeod & Co (EA) Limited. The group is affiliated with Joh. Achelis & Sonhe GmbH, a global trading company registered and headquartered in Bremen, Germany (since 1826).

The Achelis Group of Companies has recently moved it's Head Office to new ultra modern premises on Mombasa Road, 10 minutes from Jomo Kenyatta International Airport (JKIA). The new Head Office (Akili House) comprises of an administrative building and state of the art workshop and spare parts stores.

### Company Structure

#### Directors

NAME	TITLE	NATIONALITY
Gideon Mworio	Chairman	Kenyan
Kijana Muriuki	Managing Director	Kenyan
Felly Kamau	Finance Director	Kenyan

\* All Directors are Executive

#### Key Fixed Assets

The key assets owned by Achelis Kenya Limited are as follows

- |  |   |
|--|---|
| 1. L.R. 1432 Section Number 1 Mainland North Mombasa : | Kshs 150 million                          |
| 2. L.R . 209/12248 - Akili House:                      | Kshs 600 million                          |
| 3. Spare parts, vehicles and equipment:                | Kshs 200 million                          |
| <b>Total:</b>  | <b>Kshs 950 million (USD 9.5 million)</b> |

#### Bankers

1. Commercial Bank of Africa.

## Core Business Activities

We have over half a century worth of experience within East Africa in procurement, installation, commissioning and after sales service of designated equipment within the following sectors: Material Handling & Lifting including warehousing solutions, Construction (Earthmoving and Compaction), Power Generation & Solar solutions, Security Screening & Detection, Fire Fighting solutions, Energy, Healthcare, Airport Ground Handling, Port & Terminal facilities, Printing Equipment and turn key projects (Airport and Energy).

Achelis Group serves the public and private sector with a dedicated and diversified product portfolio, representing key global manufacturers such as Hyster (Forklift Trucks), Utilev (Forklift Trucks), Manitou (Rough Terrain Forklifts & Platforms), Linkmiser (Racking and other storage systems), Zoomlion (Mobile & Rough Terrain Cranes), Case Construction and New Holland Construction (Construction/Earthmoving machinery), Bomag (Construction/Compaction equipment), Pramac (Generators & Light Towers), Ziegler (Fire Fighting & Rescue Trucks), Trelleborg (Industrial and Agricultural tyres, Fassi (truck mounted cranes), GH (Cranes & Components), Deutz (engines), Deutz Agriculture Tractors, Schwing Stetter (Concrete pumping), Smiths Heimann (Security screening and Detection equipment), SolarPower (mini solar solutions) and Heidelberg (Printing machines). The bulk of the above brands are represented and serviced by Achelis Material Handling Ltd.

## Key Strengths

- Strong sales network.
- We offer our customers a variety of procurement models ranging from outright sales to leases and rentals. Financing options are offered in short term rentals, operating leases and financing leases.
- Provide on-site material handling, construction, equipment and power solutions as well as small scale projects on a turn key basis.
- After market service is critical to our business and is an essential part of our product offering.

**Key Partners in Material Handling & Construction Divisions**

1. Hyster	
2. Utelev	
3. Case Construction	
4. New Holland Construction	
5. Bomag	
6. Marini	
7. Secmair	
8. Manitou	
9. Pramac	
10. Zoomlion Cranes	
11. GH Cranes & Components	
12. Fassi cranes	
13. Trelleborg	
14. Deutz Engines	
15. Deutz Tractors	
16. Ziegler	
17. Solar Power	
18. Smiths Heimann (Smiths Detection)	
19. Heidelberg	

## After Sales Service

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After market service is critical to our business and is an essential part of our product offering. Achelis Material Handling Ltd has qualified engineers (trained by our principals) to guarantee appropriate machinery installation and commissioning as well as full uptime of the supplied equipment. Spare parts are available ex-stock and on order. We also offer Service and Maintenance contracts on an annual basis and/or during the life of the equipment based on customers' requirements. After Sale Service and Maintenance is carried out by factory trained and fully certified engineers from the various Original Equipment Manufacturers (OEMs). It is worth noting that Achelis Material Handling Limited carries out maintenance for customers in Kenya and the East African region for its own customers and on behalf of the OEMs.

## Workshop

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Achelis Material Handling Limited operates 2 fully fledged and dedicated workshop facilities in Nairobi and Mombasa complimented by experienced engineers and technicians in the various product lines we represent. We also offer mobile workshop services to customers in areas outside Nairobi and Mombasa. The stores department boasts vast experience, spanning 17 years in spare parts management with particular emphasis on the brands supplied by the company. We guarantee delivery of quality service of work in all our operations. Quality is always the result of high intention, planned process, intelligent direction and skilful execution; it represents the wise choice of different alternatives. Our Technical support division is backed by over 40 technical staff.

## Rentals and Leasing

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Through our subsidiary, Mc Leod (East Africa) Ltd, the group can offer the following:

- Financing options depending on volume of the contracts, particularly operating leases for selected equipment.
- Dry Rentals (exclusive of operators) for selected equipment. Operator training can be provided at an incremental cost.
- Dry rentals (inclusive of operators) for selected equipment.





# CASE

CONSTRUCTION



Backhoe Loader



Wheel Loader



Grader



Excavator



Dozer



Grader



Wheel Loader



Excavator



Backhoe Loader



Single Drum Roller



Paver



Vibratory Roller



Pneumatic Roller



Fire Rescue Truck



Fire Pump



Airport Fire Rescue Truck



**GENERATORS & LIGHTING TOWERS**

Our Generators are **Powered By** Perkins, Kubota, Volvo and MTU Engines



**Generators range from 10KVA to 2500KVA**



**Open Set**



**Lighting Tower**



**Agriculture Tractors**



**TYRES**

Material Handling Tyres | Construction Tyres | Agricultural Tyres



# GH

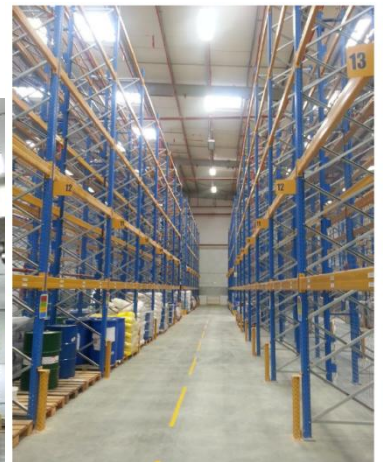
CRANES & COMPONENTS



## LINKMISR

INTERNATIONAL

### Storage Systems



# **MANITOU**

Lifting Equipment



# **ZOOMLION**

Cranes

